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**PROFESSIONAL SUMMARY**

Outgoing, articulate, self-motivated Sales & Marketing Professional with experience in creating and executing product marketing ideas. Lead advertising of product sales and assessing clients needs. Very attentive to detail with initiative and drive to take on additional tasks. Performs quality work with a willingness to assume greater responsibilities than required.

**SKILLS**

* Interpersonal
* Organized
* Affective Communication Skills
* Defined Leadership Abilities
* Technology Medical Trained
* Mechanical Mind

**WORK EXPERIENCE**

| **Personal Care Assistant | Ministry Health Care** Wisconsin Rapids, WI **2015 to present*** Provide home healthcare to various individuals.
* Assist the elderly as well as physically and developmentally disabled.
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| **Factory Worker | Figi's Company Inc.** Marshfield, WI  **2014 to 2015*** Operated machinery for packaging products.
* Functioned as team member and assisted other employees in various tasks.
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| **Territory Manager | Prince Corp.** Marshfield, WI **2013 to 2014*** Outside sales to agricultural customers in Central and Eastern Wisconsin.
* Organized and presented power point presentations to large groups of customers.
* Increased sales and customer loyalty due to my presentations.
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| **Admissions Representative | Globe University** Wausau, WI **2012 to 2013*** Provide potential students information about programs and the school.
* Assist students with the steps to start and attain their educational goals.
* Taught Junior Achievement courses in high schools on entrepreneurship, work readiness and financial literacy.
* Judged high school students in FBLA in academic competition.
* Orchestrated and led many "Career Days" that produced a high percentage of college admissions.
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| **Territory Manager | MWI Veterinary Supply Inc.** Boise, ID  **2008 to 2011*** Sale of pharmaceuticals and equipment to veterinary hospitals, OTC channels and direct to producers in Southern and Metro Minnesota.
* Increased sales in territory 1 from $4,000,000 to $8,900,000
* Increased sales in territory 2 from $625,000 to $825,000 in 5 months
* Won award for Highest Equipment Sales for Central States Region
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| **Territory Manager | IVESCO LLC** Iowa Falls, IA **1997 to 2008*** Sale of pharmaceuticals and equipment to veterinary hospitals, OTC channels and direct to producers in Eastern Wisconsin and Michigan
* Increased sales in territory from $1,100,000 to over $6,000,000
* #1 Representative in companion animal sales for 7 years
* Second highest sales of Pfizer products in one year out of 75 Representatives
* #3 Representative out of 77 in increasing profit margin over 4% in one year
* Highest sales of IVX products for 2 consecutive years out of 75
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**EDUCATION**

| **Cardinal Stritch College** Business Administration **Bachelor Degree****Madison Area Technical College** Animal Science **Associate Degree** |
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